

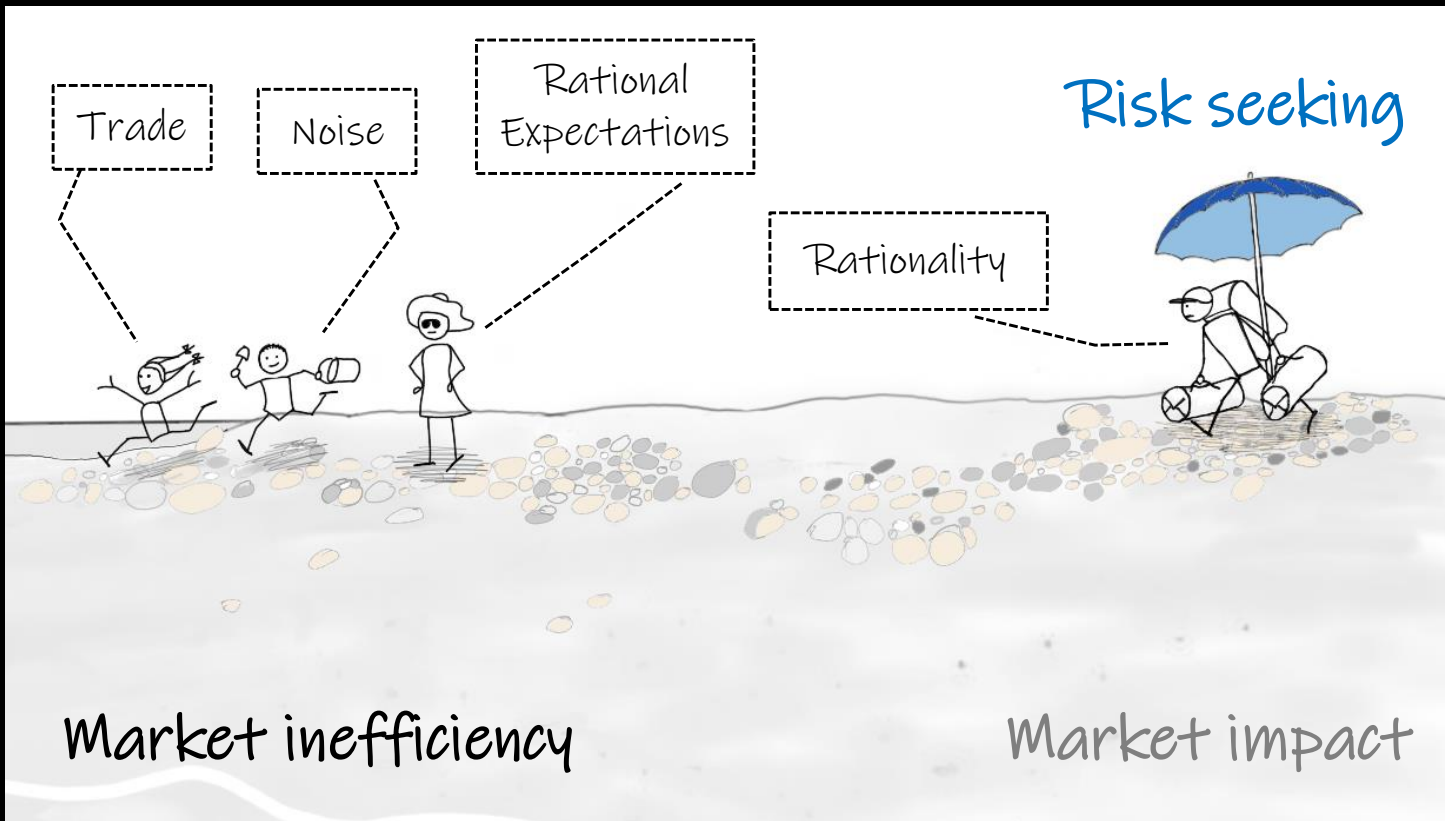
# Risk seekers

Noise, trade and the rationalizing effect  
of market impact on convex preferences

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# The paper in a nutshell



## Question and context

- Can we rationalize market inefficiency?

## How it works

- market impact



risk seeking

## Ideas for empiricists

- What we need, what we get



# Can we rationalize market inefficiency?

Market inefficiency appears inconsistent with rationality

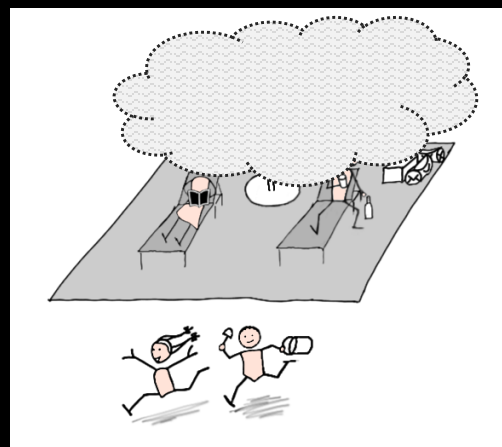
- Inefficiency, trade, and noise are a joint problem

Obstacle: with “standard” risk preferences, if everyone is rational, there is no equilibrium! (Tirole, 1982; Milgrom & Stokey, 1982)

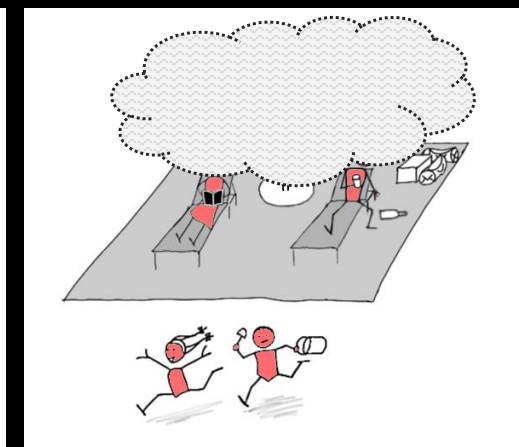
## Existing theories & a distinction

- *Behavioral* ideas:
  - noise traders
  - heterogenous beliefs
- *Exogenous* sources:
  - stochastic supply
  - hedging
  - random endowments

With risk seeking



Without risk seeking





# Rational expectations with risk-seeking attitudes: assumptions

A risky asset with price  $P$ , dividend  $D \sim \mathcal{N}(0, \tau_D^{-1})$

$N$  traders, where each trader  $i$  has

- utility  $\frac{e^{-\delta \pi}}{-\delta}$  over profit  $\pi$ , with risk aversion  $\delta < 0$
- private signal  $s_i = D + \varepsilon_i$ , with  $\varepsilon_i \sim \mathcal{N}(0, \tau_i^{-1})$  i.i.d. over  $i$
- demand function  $X_i$ , linear in signals

$$X_i = \beta_i s_i - \gamma_i P$$

Trading intensity (-ies)

How it works

# Rational expectations with risk-seeking attitudes: results

Price linear in signals

$$P = \lambda \sum_n \beta_n s_n = \left( \lambda \sum_n \beta_n \right) D + \text{noise}$$



Our goal: with  $\rho$  reflecting risk appetite

Trading intensity

$$\beta_i = \frac{\tau_i}{\left(2 - \frac{1}{N}\right) \rho + \delta}$$

market impact  $\lambda = 1/\text{liquidity}$

where

$$\rho = \frac{\tau_D}{\frac{1}{\lambda} - \sum_n \beta_n} \frac{N}{N-1}$$

Attitude towards risk: risk "appetite"  $\rho$

$N$  aversion / neutrality / seeking

- $\rho = -\delta$ , so more risk seeking  $\Rightarrow$  more market impact
- 2<sup>nd</sup> ord. cond.  $\propto \delta < 0$ , so risk seeking  $\rightsquigarrow$  effectively risk-averse

- higher market impact  $\Updownarrow$  higher risk appetite
- lower aggregate  $\sum_n \beta_n$   $\Downarrow$  lower risk appetite

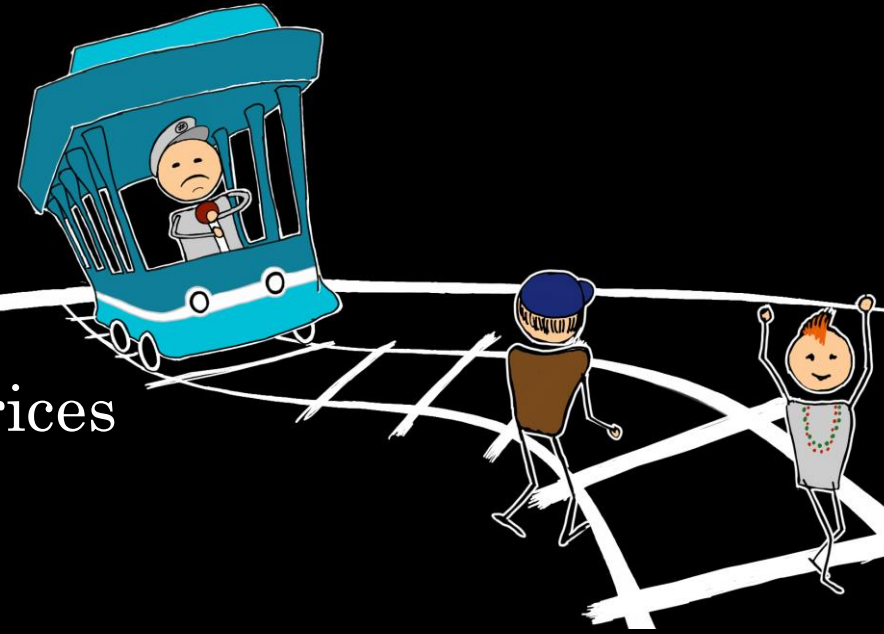
What we need

# Empirical relevance

- 1. Cheaper information  $\Rightarrow$  more liquid prices
  - Not shared by other models (noise traders etc.)

Isn't risk seeking "weird"?

- 2. Higher risk appetite  $\Rightarrow$  higher prices



- 3. Hirschleifer effect

- more information  $\Rightarrow$  everyone is worse off
  - information "destroys" insurance
- refinement: with risk seeking, more information  $\Rightarrow$  everyone is better off

# Summary

- A fully rational theory of market inefficiency

- More risk seeking  $\Rightarrow$  more market impact



traders “pull the brake” harder

- Ideas for empiricists