

# Information Aggregation by Council

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# The Question

## General Motivation:

Can deliberation improve collective-decision making?

## Some Answers so far:

When allowing truth-seeking agents to communicate, outcomes typically improve

→ For instance: *Levit and Malenko (2011)*; *Battaglini (2017)*; *Ekmekci and Lauer mann (2019)*; *Goeree and Yariv (2011)*.

But to derive these results:

- we compare groups of equal size  
→ efficiency of the same group when allowed or not to deliberate.
- we often assume no aggregate uncertainty and/or specific families of info structures.

# The trade-off

Councils can deliberate but have access to few pieces of information; while electorates do not deliberate but have access to all existing information.

**Councils have better tools but less resources compared to electorates.**

Is there a way to compare these two institutions meaningfully?

Which features of the environment matter?

# Our Contribution

## Questions:

Does a (small) deliberative body fare better or worse than a (big) electorate?

What is the role of aggregate uncertainty in this respect?

## Quick Answers:

It depends! 😊

Not, really. Council is better! 😊

## Preview of Results:

- Council better when substantial aggregate uncertainty.
- When electorate does better, it does so only slightly.
- When council does better, difference can be prodigious.
- Rationale on why collective entities use representative democracy institutions, delegating decisions to small deliberative bodies rather than large electorates.

# Literature - Information Aggregation by Electorates

- *Condorcet*: In a society of independent voters who vote sincerely, majority voting leads to the correct outcome.
- *Austen-Smith and Banks (1996)*: Sincere voting is rarely an equilibrium.
- *McLennan (1998)*: Even if sincere voting is not an equilibrium, there is always an equilibrium that efficiently aggregates information.
- *Barelli et al. (2020)*: This is true also for environments with multiple alternatives and general information structures.

→ Information aggregation is not perfect

→ Strong assumptions are required to be achieved

→ Absence of other considerations like state-dependent participation (Ekmekci and Lauer mann 2022), or reputation concerns (Bos et al. 2022)

# Literature - Information Aggregation (II)

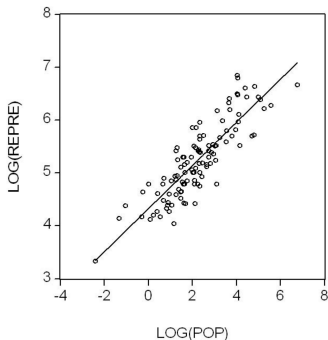
- *Bouton, et al. (2022)*: "Flexibility" is good for information aggregation.
- *Dhillon, et al. (2022), Casella et al. (2022)*: Vote delegation/Liquid democracy allows agents also to aggregate information better.

- Information structure still plays an important role though.
- Substantial aggregate uncertainty can prevent information aggregation.
- What can we do about that then?

# Let a “small” council decide. Small?

Its absolute size increases as the population increases, but it becomes negligible as a share of the population (e.g.  $\sqrt{n}$ ). Taagepera (1972).

Auriol and Gary-Bobo (2012): Empirical evidence that as population  $n$  increases, parliament size increases at  $n^{0.4}$ .



# The Problem

Society faces a binary decision to be made collectively

- All individuals are truth-seeking (common preferences)
- Individuals are imperfectly and privately informed.

Compare relative informational efficiency of:

- Council: a small deliberative body with the power to decide
- Electorate: a large non-deliberative body deciding by majority

Tradeoff:

- Electorate: more information, but less elegant tools to aggregate them
- Council: less information, but can process it more efficiently via deliberation.



# Failure of plurality voting to aggregate info - I

Two alternatives: *Hire* or *Not Hire*.

Three states (equally likely): *Soft*, *Aggressive*, and *Balanced*.

- *Not Hire* is optimal if candidate is *Soft* or *Aggressive*.
- *Hire* is optimal if candidate is *Balanced*.

Each individual observes a private signal, *Risky* or *Chicken*.

- If *Soft* signal is *Risky* with prob. 0%.
- If *Aggressive* signal is *Risky* with prob. 100%.
- If *Balanced* signal is *Risky* with prob. 50%.

# Failure of plurality voting to aggregate info - II

Strategy can only depend on signal. For instance: Sincere Voting

*[Sincere Voting: vote the alternative most likely to be correct given private info.]*

- Sincere Voting  $\Rightarrow$  vote *Not Hire* after either signal.
- Definitely fails to aggregate information.
- But is just sincere voting the problem? No!

What about another common strategy:

$$P(\text{Hire}|\text{Risky}) := \mu_r, P(\text{Hire}|\text{Chicken}) := \mu_c$$

*[Symmetry is used for exposition. Result is general.]*

# Failure of plurality voting to aggregate info - III

Then, the ex-ante probability of voting for to Hire in each state is:

- in *Soft*  $\rightarrow 0 \cdot \mu_r + 1 \cdot \mu_c = \mu_c$
- in *Aggressive*  $\rightarrow 1 \cdot \mu_r + 0 \cdot \mu_c = \mu_r$
- in *Balanced*  $\rightarrow \frac{1}{2} \cdot \mu_r + \frac{1}{2} \cdot \mu_c = \frac{\mu_r + \mu_c}{2}$

Information aggregation would require  $\mu_c < 1/2$ ,  $\mu_r < 1/2$  and  $\frac{\mu_r + \mu_c}{2} > 1/2$

$\rightarrow$  Impossible [ $\pi\mu_r + (1 - \pi)\mu_c$  is weakly monotonic on  $\pi$ ].

$\rightarrow$  Even an arbitrarily large society would sometimes fail to make the correct decision in some state.

$\rightarrow$  A deliberative council that could communicate signals would succeed.

# Basic Setup: Preferences

Society of  $n$  individuals  $N = \{1, \dots, n\}$  has to select among alternatives  $a_1, a_2$ .

Selection through a collective decision-making process. *[to be described in detail]*

Individuals have common preferences.

Namely, nature chooses a state  $x$  from a finite set  $X = \{x_1, \dots, x_r\}$ .

States determine desirability each alternative.

There is a partition  $\{\Pi_1, \Pi_2\}$  of  $X$  such that for each  $a_j \in A = \{a_1, a_2\}$ ,

$$u(a_j, x_l) = \begin{cases} 1 & \text{if } x_l \in \Pi_j \\ 0 & \text{if } x_l \notin \Pi_j \end{cases}$$

i.e. alternative  $a_j$  is preferred than  $a_{-j}$  if the state belongs to  $\Pi_j$ .

# Basic Setup: Information

But, states are unobservable.

Individuals receive potentially different information about the underlying state.

Information affects beliefs about which alternative should be selected.

Individuals observe privately i.i.d. signals from a finite set  $S = \{s_1, \dots, s_m\}$ .

- Probability of each signal are state dependent.
- Distributions are commonly known.

In what follows, we will consider *[will elaborate more on that in a bit]*:

- Multiple states,  $|X| = r \geq 3$ .
- Binary signals,  $S = \{s_1, s_2\}$
- Probability of observing  $s_1$  when the state is  $x_l$  denoted by  $p_l$ .
- $p_l \neq p_{l'}$  for all  $x_l \neq x_{l'}$ .

# Basic Setup: Full-Information Equivalence

Determine the probability that society manages to choose the correct alternative.

Can large societies eliminate discrepancies arising from information asymmetries?

**Full-information equivalence (FIE)** achieved through a collective-decision process if the signal profile eventually reveals the state in large societies.

More formally, in the current setup:

## Definition (Full Information Equivalence)

A collective decision-making process achieves full-information equivalence for a set of admissible parametrizations if for each admissible parametrization in the set there exists a sequence of equilibria such that the ex-ante probability of the correct alternative being chosen converges to one as the society becomes arbitrarily large.

# Decision-Making Process I: Plurality Rule Election

The society chooses an alternative through an election that follows *plurality rule*.

- Each voter votes for one of the two alternatives.
- For simplicity, abstention is not allowed.
- The alternative that receives most votes is the winner of the election.

Common action space  $A = \{a_1, a_2\}$  for all individuals.

- For each  $i$ , a mixed (ex-ante) strategy is a vector function  $\mu_i : S \rightarrow \Delta(A)$ .
- $\mu_i(s_k) = (\mu_i(a_1|s_k), \mu_i(a_2|s_k))$  prob. dist. over  $A$  conditional on  $s_k$ .
- $\mu = (\mu_i)_{i \in N}$  denotes a strategy profile and  $M$  is the strategy space.

# Decision-Making Process II: Council Ruling

Society delegates decision to a council consisting of fraction  $g_n$  of population.

- $g_n$  increases in  $n$ ,  $g_n \rightarrow \infty$ , but  $\frac{g_n}{n} \rightarrow 0$ .

Council members are able to share their private information.

- Each council member  $i \in \{2, \dots, g_n\}$  sends a (non-necessarily truthful) report of the observed signal.
- Messages are sent to  $i = 1$ , call her *the decision maker*
- Decision maker collects messages and chooses one of the two alternatives.

Strategies:

- For each council member, mixed (ex-ante) strategy:  $m_i : S \rightarrow \Delta(S)$ .
- DM's strategy function of messages vector and own signal,  $v : S^{g(n)} \rightarrow \Delta(A)$
- Strategy profile  $\mu = (v, m_1, \dots, m_{g_n})$  contains messages and DM's decision.



# Full-Information Equivalence

For either of the above processes, we can determine:

- $W_n(\mu)$ : ex-ante prob. the correct alternative is selected for a profile  $\mu$ .
- Also describes the ex-ante expected utility of each  $i$ , i.e.  $EU_i(\mu) = W_n(\mu)$ .
- $\mu^*$  an equilibrium if, for each  $i$ ,  $\mu_i^*$  maximizes  $EU_i$  when others follow  $\mu^*$ .
- $\mu_n^*$  denotes an equilibrium strategy profile in a society of  $n$  individuals.

## Definition (Full-Information Equivalence - Formal)

A collective decision-making process achieves full-information equivalence for a set of admissible parametrizations if for each admissible parametrization there exists a sequence of equilibria  $\{\mu_n^*\}_{n=2}^\infty$  such that  $W_n(\mu_n^*) \rightarrow 1$  as  $n \rightarrow \infty$ .

# Full-Information Equivalence in Plurality Elections

By Barelli et al. (2020) FIE is achieved generically in plurality elections when:

- Number of alternatives equal to the number of states.
- Number of signals exceeds number of states.

FIE tougher when state space is rich compared to signal space.

- This is the reason we focus on binary signals and multiple states.

## Proposition (FIE in Plurality Elections)

*In a plurality-rule election, full-information equivalence is achieved if and only if the set of admissible parametrizations satisfies:*

$$\max_{x_l \in \Pi_1} p_l < \min_{x_{l'} \in \Pi_2} p_{l'} \text{ or } \min_{x_l \in \Pi_1} p_l > \max_{x_{l'} \in \Pi_2} p_{l'}$$

- Requires some sort of monotonicity on the likelihood of observing each signal.
- Observing  $s_1$  more/less likely in any state of  $\Pi_1$  than in any of  $\Pi_2$ .
- Each signal associated with one element of the partition.

# Full-Information Equivalence in Council Ruling

Could information sharing within a council solve this problem?

- YES!
- As the society grows, DM eventually learns the state.
- Only requirement states to be distinguishable ( $p_l \neq p_{l'}$  for each  $x_l \neq x_{l'}$ ).

## Proposition (FIE under Council Ruling)

*In a council ruling, full-information equivalence is achieved for any set of admissible parametrizations.*

- Sincere messages + Threshold strategy by DM lead to FIE.
- Found sequence of strategy profiles that “does the job”.
- Given common preferences, will also exist a sequence of equilibria that does it.

# Comparison of Processes - I

## Corollary

*When the signal structure is "non-monotonic", a council can yield superior results in large societies compared to an electorate.*

→ Follows directly from the fact that in such cases a council achieves FIE, whereas the election does not.

But what about cases in which both processes achieve FIE?

## Proposition

*When the signal structure is "monotonic", there exists  $n^*$ , such that, for every  $n > n^*$  the electorate performs better than the council.*

→ For a given  $n$ , the condition is  $g_n \leq \frac{n-1}{2}$  (and by assumption  $\frac{g_n}{n} \rightarrow 0$ )

Why?

# Comparison of Processes - II

## Intuition:

- Council of similar size to society: Clear advantage (info sharing).
- But, a sufficiently large society can imitate any strategy profile a small council can achieve and improve upon that.

## Important Points:

- Typical advantage of councils is their small size.
- Cutoff council size sufficiently large to ensure a meaningful comparison.
- Efficiency difference shrinks as the population increases

# Conclusion

We compare information efficiency of:

- Council: a small deliberative body with the power to decide
- Electorate: a large non-deliberative body deciding by majority.

Findings:

- Either can aggregate info better. Depending on info structure.
- When electorate does better, it does so only slightly.
- When council does better, difference can be prodigious.

A novel rationale as to why most collective entities delegate decisions to councils rather than electorates.