

Christos Genakos

Athens University of Economics and Business
Department of Economics, 76 Patission Str., Athens 10434, Greece
T: (+30) 210 8203313 F: (+30) 210 8203301 E: cgenakos@aueb.gr
U: <http://www.aueb.gr/users/cgenakos>

CURRENT POSITIONS

- 2010- ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS Athens, Greece
Assistant Professor at the Department of Economics.
- 2005- CENTRE FOR ECONOMIC PERFORMANCE, LSE London, UK
Associate in the Centre for Economic Performance (CEP) at the London School of Economics.
- 2013- CENTRE for ECONOMIC POLICY RESEARCH (CEPR) London, UK
Research Fellow in the Industrial Organization programme of the Centre for Economic Policy Research (CEPR).

PREVIOUS POSITIONS

- 2005-2010 CAMBRIDGE UNIVERSITY Cambridge, UK
Lecturer, Fellow and Director of Studies in Economics at Selwyn College.

VISITING POSITIONS

- Sept 2010 COLLEGIO CARLO ALBERTO Turin, Italy
Visiting Research Fellow for a research project on “Dynamic Tournaments and Incentives”.

EDUCATION

- 2000-05 LONDON BUSINESS SCHOOL (LBS) London, UK
PhD in Economics at the Economics Subject Area of LBS. Thesis title: Essays on Competition in the Personal Computer Industry. Supervisor: Paul Geroski. Examining Committee: Peter Davis and Frank Verboven.
- 1999-00 UNIVERSITY COLLEGE LONDON (UCL) London, UK
One-year graduate studies leading to a *MSc in Economics* at the Economics Department of UCL. Courses taken included: Microeconomics, Macroeconomics, Econometric Theory and Methods, Game Theory, Microeconometrics, Industrial Organisation, Economics of Innovation.
- 1993-98 UNIVERSITY OF ATHENS, DEPARTMENT OF ECONOMICS Athens, Greece
Four-year programme leading to a *BSc (Ptychion) in Economics*. Achieved 1st national rank in entrance exams. Graduated 1st in the department with grade 8.1/10.

RESEARCH FIELDS

Industrial Organization, Competition Policy & Regulation, Productivity & Management, Incentives & Performance, Behavioural Economics.

PUBLICATIONS

A. Articles

- “When pressure sinks performance: Evidence from diving competitions” with Mario Pagliero and Eleni Garbi, *Economics Letters* (2015, Vol. 132, July, pp. 5-8)
- “Evaluating a decade of mobile termination rate regulation” with Tommaso Valletti, *Economic Journal* (2015, Vol. 125, Issue 586, pp. F31-F48)
- “Interim Rank, Risk Taking and Performance in Dynamic Tournaments” with Mario Pagliero, *Journal of Political Economy* (2012, Vol. 120, No. 4, pp. 782-813)
- “Management Practices Across Firms and Countries” with Nick Bloom, Raffaella Sadun and John Van Reenen, *Academy of Management Perspectives* (26, no.1, February 2012)
- “Regulating prices in two-sided markets: the waterbed experience in mobile telephony” with Tommaso Valletti, *Telecommunications Policy* (Vol. 36, Issue 5, June 2012)
- “Seesaw in the Air: Interconnection Regulation and the Structure of Mobile Tariffs” with Tommaso Valletti, *Information, Economics and Policy* (2011, vol. 23, n. 2, pp. 159-170).
- “Testing the Waterbed effect in Mobile Telephony” with Tommaso Valletti, *Journal of the European Economic Association* (2011, vol. 9, Issue 6, pp. 1114-1142).

Christos Genakos

“**Modern Management: Good for the Environment or just Hot Air?**” with Nick Bloom, Ralf Martin and Raffaella Sadun, *Economic Journal* (2010, vol. 120, n. 544, pp. 551–572).

B. Book Chapters

“**Product Market Regulation and Competitiveness: Towards a National Competition and Competitiveness Policy in Greece,**” with Yannis Katsoulakos and George Houpis, in C. Meghir, C. Pissarides, D. Vayanos and N. Vettas (eds.), *Reforming the Greek Economy*, MIT Press, *forthcoming*.

“**Product Market Reforms in Greece: Learning form the Past to Move Forward**”, in M. Choupres and H. Edquist (eds.), *What Can we Learn from Economic Reforms in Greece and Sweden*, ELF, 2013.

“**Econometric Evidence in EU Competition Law: An Empirical and Theoretical Analysis,**” with Ioannis Lianos, in I. Lianos and D. Geradin (eds.), *Handbook on European Competition Law*, Edward Elgar, Cheltenham, 2013.

“**Mobile Regulation and the ‘Waterbed’ Effect,**” with Tommaso Valletti, in M. Falch and Jan Markendahl (eds.), *Promoting New Telecom Infrastructures: Markets, Policies and Pricing*, Edward Elgar, Cheltenham, 2010.

COMPLETED RESEARCH PAPERS

“**Loss Aversion on the Phone**” with Costas Roumanias and Tommaso Valletti, *submitted*

“**Evaluating Market Consolidation in Mobile Communications**” with Tommaso Valletti and Frank Verboven, *submitted*

“**Evaluating the impact of Sunday trading deregulation**” with Svetoslav Danchev, *under revision*

“**The Impact of Markup Regulation on Prices**” with Pantelis Koutroumpis and Mario Pagliero, *under revision*

“**Leveraging Monopoly Power by Limiting Inter-operability: Theory and Evidence from Computer Markets**” with Kai-Uwe Kühn and John Van Reenen, *under revision*.

RESEARCH IN PROGRESS

“**Experimental Evidence of Neighbourhood Effects on Education: the case of the Athens 2004 Olympic Village**” with Elias Papaioannou and Ioannis Polycarpou

“**Does Management Matter? New empirics and Old Theories**” with Nick Bloom, Raffaella Sadun and John Van Reenen (LSE-CEP mimeo).

POLICY FOCUSED PUBLICATIONS

"Mobile regulation and the "waterbed effect"", with Tommaso Valletti, VoxEU, 4 January 2010.

“Weightlifting Competitions: lessons for performance management” with Mario Pagliero, CentrePiece, Winter 2009.

“The European Commission versus Microsoft: Competition Policy in High-Tech Industries ” with Kai-Uwe Kühn and John Van Reenen, CentrePiece, Summer 2007.

“Regulating the Mobile Phone Industry: Beware the “Waterbed” Effect”, with Tommaso Valletti, CentrePiece, Autumn 2007

“What Drives Good Management around the world? ” with Nick Bloom, Raffaella Sadun and John Van Reenen, CentrePiece, Autumn 2007.

MEDIA REFERENCES

Financial Times, Καθημερινή, European Voice, The Financial Times-Adviser, The Times, Computer Weekly, Τα Νέα, Management Today, The Economist, La Repubblica, “Britain 2009” ESRC magazine, British Airways magazine, Απογευματινή.

TEACHING EXPERIENCE

Business Economics (undergraduate, MBA), AUEB: 09/10, 10/11, 11/12

Game Theory and Uncertainty (undergraduate), AUEB: 10/11, 11/12

Competition Policy and Regulation (undergraduate), AUEB: 09/10, 10/11, 11/12

Advanced Industrial Organization (Ph.D.): Cambridge 07/08, 08/09; AUEB 09/10, 10/11, 11/12

Industrial Organization (undergraduate): Cambridge 06/07, 07/08, 08/09

Introductory Microeconomics (undergraduate): Cambridge 05/06, 06/07, 07/08, 08/09, 09/10

Intermediate Microeconomics (undergraduate): Cambridge 05/06, 06/07, 07/08, 08/09, 09/10

Analysis of Strategy (graduate): LSE 01/02

Introduction to Strategic Thinking and Game Theory for Management (graduate): LSE 04/05

Economics for Management (undergraduate): LSE 01/02, 02/03, 03/04

Christos Genakos

Ph.D. STUDENTS

Advisory Committee Chair: Andreas Lamprinidis, AUEB (2010-), Vangelis Koumariotis, AUEB (2013-), Ioannis Vekris, AUEB (2013-)

Advisory Committee Member: Dmitry Sharapov, Judge Business School (2010-2011); Adamos Adamou, University of Cyprus (2011)

HONORS, SCHOLARSHIPS AND FELLOWSHIPS

2011-12	ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS Awarded a one year grant of 7,500 euros from the “Basic Research Funding Program”.	Athens, Greece
2001-05	ECONOMIC & SOCIAL RESEARCH COUNCIL (ESRC) Awarded a PhD Studentship financial award.	London, UK
2000-04	LONDON BUSINESS SCHOOL (LBS) Awarded a PhD Programme financial award.	London, UK
1998	STATE SCHOLARSHIP FOUNDATION (IKY) Received award by the Greek Scholarship Foundation (IKY) for graduating 1 st from the Economics Department of the University of Athens.	Athens, Greece
1993	STATE SCHOLARSHIP FOUNDATION (IKY) Received award and scholarship by the Greek Scholarship Foundation (IKY) for achieving 1 st national rank in entrance exams to the Department of Economics of the University of Athens	Athens, Greece

INVITED SEMINARS AND CONFERENCES

2015: MaCCI Mannheim Centre for Competition and Innovation, 16th CEPR Conference in Applied Industrial Organization, 10th International Conference on Competition and Regulation (CRESSE), 14th Conference on Research on Economic Theory and Econometrics (CRETE)

2014: OECD workshop on Competition and Antitrust policy, CEIS Tor Vergata University, EIEF Rome, Pricing workshop Collegio Carlo Alberto, 15th CEPR Conference in Applied Industrial Organization, 9th International Conference on Competition and Regulation (CRESSE), 13th Conference on Research on Economic Theory and Econometrics (CRETE).

2012: University of Zurich, ALBA, University of Mannheim, 13th CEPR Conference in Applied Industrial Organization, 1st CEPR Workshop on Incentives, Management and Organization, 39th Annual Conference of the European Association for Research in Industrial Economics, 32nd Annual Conference of the Strategic Management Society, OECD workshop on Productivity.

2011: AEA Annual Conference in Denver, EBRD conference in Russia, Univ. of Cyprus Econ Dept seminar, 12th CEPR Conference on Applied Industrial Organisation, 6th International Conference on Competition and Regulation (CRESSE), 10th Conference on Research on Economic Theory and Econometrics (CRETE), European Economic Association & Econometric Society annual meeting, Northwestern University Fourth Annual Searle Center Conference on Antitrust Economics and Competition Policy.

PROFESSIONAL ACTIVITIES

Referee: American Economic Review, Bulletin of Economic Research, Econometrica, Economica, European Economic Review, Economic Journal, European Journal of Political Economy, Economic Letters, Journal of Applied Econometrics, Journal of Industrial Economics, Journal of Economics and Management Strategy, Labour Economics, Rand Journal of Economics, Review of Network Economics, Scandinavian Journal of Economics, Telecommunications Policy.

Prof. Affiliations: European Economic Association, American Economic Association, European Association for Research in Industrial Economics.